

Laura A. Davis & Associates, Inc.  
Talent Development Solutions  
*Capability Statement*



***Experts in Creating High-Performance Cultures by:***

- ***Building Cohesive Teams***
- ***Developing Emotionally Intelligent Leaders***
- ***Engaging Passionate, Committed Associates***



LAURA A. DAVIS & ASSOCIATES, INC.  
EMPOWERED SUCCESS





## Laura A. Davis

### Highlighted Accomplishments

- Over 20 years as a successful small business owner creating extraordinary results for clients in a wide variety of industries
- 15 plus years of solid line and staff corporate experience for highly respected companies
- Master Certified Executive Leadership Coach since 1998 through the ICF, the most rigorous certification organization in the coaching field
- Board Certified Coach
- MBA from Emory University on scholarship
- Sought after speaker for professional and industry conferences
- Published author and contributor to ATD and ICF publications, Choice magazine, Forbes.com, and more
- Consistent high level Award Winner as a Wiley Authorized Partner of Everything DiSC Solutions and the Five Behaviors of a Cohesive Team
- Award-winning Master Trainer and Facilitator recognized by several highly respected global training and consulting firms
- Media appearances include "Good Day Atlanta," radio talk shows and internet radio to discuss self-esteem and leadership

## Who We Work With

### Mid-Size, Large and Fortune 500 Companies

Whether you work for a mid-size or large organization or a Fortune 100 global company, we have a proven track record to assist you with your talent development needs.

We provide professional development solutions to build trust and have better relationships leading to greater organizational health. Organizational health is strengthened through effective communication and collaboration, resulting in greater productivity and profit.

We work with organizations in both the public and private sectors in a broad range of industries. As culture catalysts, we can help your organization develop emotionally intelligent leaders and high-performing cohesive teams.

Our clients get tangible results so they can:

- Get the "right people in the right roles"
- Have productive versus unproductive conflict
- Become more self-aware so that they can leverage their strengths, identify their blind spots, and better adapt to the needs of those they manage and/or influence
- Get critical initiatives back on track, done on time, and within budget
- Increase employee engagement and passion
- Design and implement talent development initiatives
- Build leadership capabilities at all levels

## How We Work With Our Clients

- Strategy Development Days
- Strategic Consulting
- Workshops & Trainings
- Private & Team Coaching
- Executive Retreats
- Meeting Facilitation
- People Assessments
- Keynotes & Breakout Sessions

# Service Offerings

- Leadership Development and High Potential Programs
- Leadership Skills Training and Coaching
- Executive Leadership Coaching
- Executive Team Development, Training, and Coaching
- Emotional Intelligence Training and Coaching
- Employee Passion and Culture Surveys
- Team Alignment and Trust Assessments
- Everything DiSC Solutions Provider
- 360 Degree Assessment Administration and Interpretation
- Five Behaviors of a Cohesive Team Authorized Partner
- PXT Select Authorized Partner of Selection, Onboarding, Coaching, Team Development, and Succession Planning Tools

# Experience Spanning 20+ Industries

- Telecommunications
- Professional Services
- Consulting
- Entertainment
- Healthcare
- Construction & Engineering
- Consumer Products
- Pharmaceutical
- Food & Beverage
- Energy
- Information Technology
- Logistics & Manufacturing
- Financial Services
- Higher Education
- Nonprofit & Associations
- Retail
- Public Sector (federal and state)
- Hospitality
- Insurance
- Advertising

# Professional Certifications

- Master Certified Coach
- Board Certified Coach
- Master Trainer & Facilitator
- DiSC Trainer & Facilitator
- Trust Inside Assessments Facilitator & Coach
- Wiley Authorized Partner: Everything DiSC Solutions, The Five Behaviors of a Cohesive Team, PXT Select



# Leading Organizations Around the World Call on Us as a Trusted Advisor

- Aetna
- AT&T and AT&T Wireless
- BellSouth
- Biogen
- Bridgestone
- Brown-Forman
- Cargill, Inc.
- Centers for Disease Control Prevention
- Chubb & Son
- Coca-Cola Company
- Davidson Hotels & Resorts
- Deloitte
- Department of Homeland Security
- Disney
- DuPont Company
- FedEx
- Fifth Third Bank
- Gates, Moore & Company
- Genuity
- Georgia State Financing Investment Commission
- Hellmuth, Obata & Kassabaum, Inc.
- Hewlett-Packard
- Holder Construction
- Imerys
- International Hotel Group (IHG)
- Johnson & Johnson
- Jones Lang LaSalle
- Macy's, Inc.
- Marriott International
- MCI/WorldCom
- Momentum Advertising
- Motorola Solutions
- NASCO
- National Association of Securities Dealers
- NCR
- Oracle
- QBE
- Republic Services
- Samson Company/Samson Investment Company
- Siemens Energy and Automation
- Stanley Beaman & Sears
- Sulzer Pumps
- The Community Banker's Association of Georgia
- The Jones Group
- Tropical Smoothie
- U.S. Sprint
- Unilever
- United Parcel Service
- Universal Alloy Corporation
- Veterans Administration Hospital
- Walmart
- Wellstar

## Contact Us

To learn how we can partner together to help your organization leverage the power of true leadership and team collaboration, please contact our CEO, Laura A. Davis directly at:

Laura A. Davis & Associates, Inc.

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We Are A Woman-Owned Company



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